


What should I know about being an Herbalife Nutrition Member?

<p>What is an Herbalife Nutrition Membership?</p> <p>Typical Participant:</p>	<p>As an Herbalife Nutrition Member, you may:</p> <ul style="list-style-type: none"> • Buy Herbalife Nutrition products at a discount for your household use. • Participate in the business opportunity by selling Herbalife Nutrition products to make a retail profit. • Participate in the business opportunity by recruiting others who want to consume or sell Herbalife Nutrition products. <p>The majority of Members join only to receive a discount on Herbalife Nutrition products and do not participate in the business. In 2017, as a result, the typical Member did not receive earnings from Herbalife Nutrition.</p>						
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • There are no required purchases other than the initial membership kit also known as the Herbalife Nutrition Member Pack - Mini (\$69.95) or Herbalife Nutrition Member Pack (\$129.50). • Members enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife Nutrition business by working part-time and selling to people they know or people they meet as a way to make a little extra money. • There are no guarantees that you will earn money. Like all business people, some Members will succeed, while some will not. • Building a successful Herbalife Nutrition business takes skill, hard work, and time. 						
<p>How can I earn money?</p>	<p>You can earn money by selling Herbalife Nutrition products that you buy at a discount. Your initial discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of 50%. For example, the initial discount on Formula 1, Herbalife Nutrition's best-selling product is shown on the right:</p> <div data-bbox="1052 787 1453 968" style="border: 1px solid green; padding: 5px;">  <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Suggested Retail Price</td> <td style="text-align: right; padding: 2px;">\$48.90</td> </tr> <tr> <td style="padding: 2px;">Member price <i>(with initial discount and before shipping and tax)</i></td> <td style="text-align: right; padding: 2px;">- \$37.26</td> </tr> <tr> <td style="padding: 2px; border-top: 1px solid black;">Potential profit</td> <td style="text-align: right; padding: 2px; border-top: 1px solid black;">\$11.64</td> </tr> </table> </div> <ul style="list-style-type: none"> • If you buy at this initial discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes, you would make \$116.00 before expenses. • You can also earn money from the sales of people you sponsor. • You cannot earn money by only recruiting or only sponsoring someone. 	Suggested Retail Price	\$48.90	Member price <i>(with initial discount and before shipping and tax)</i>	- \$37.26	Potential profit	\$11.64
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<p>In addition to retail earnings, how much could I earn from sales by members I sponsor?</p>	<p>In addition to any retail profit, of those Members with at least 1 (one) complete year of tenure (16% or 1,546) who received earnings from Herbalife Nutrition on sales by Members they sponsored, before expenses:</p> <table border="1" style="width: 100%; text-align: center; border-collapse: collapse;"> <tr> <td style="background-color: #008000; color: white; padding: 5px;">Members 1 Year+ (1,546)</td> </tr> <tr> <td style="background-color: #008000; color: white; padding: 5px;">50% (about 773) earned more than 418</td> </tr> <tr> <td style="background-color: #008000; color: white; padding: 5px;">Top 10% (about 155) earned more than 7,477</td> </tr> <tr> <td style="background-color: #008000; color: white; padding: 5px;">Top 1% (about 15) earned more than 147,723</td> </tr> </table> <p>In 2017, the Top 1% earned between 147,723 and over 1.2 m, and spent between 6 and 35 years in Herbalife Nutrition with an average of 23 years.</p>	Members 1 Year+ (1,546)	50% (about 773) earned more than 418	Top 10% (about 155) earned more than 7,477	Top 1% (about 15) earned more than 147,723		
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<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • You can cancel your membership at any time. If you are in your first year, you can cancel and receive a full refund of your Herbalife Nutrition Member Pack. • If you cancel your membership, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping. • Please contact 866-622-1222 for more information. 						