


What should I know about being an Herbalife Nutrition Member?

<p>What is an Herbalife Nutrition Membership?</p> <p>Typical Participant:</p>	<p>As an Herbalife Nutrition Member, you may:</p> <ul style="list-style-type: none"> • Buy Herbalife Nutrition products at a discount for your household use. • Participate in the business opportunity by selling Herbalife Nutrition products to make a retail profit. • Participate in the business opportunity by recruiting others who want to consume or sell Herbalife Nutrition products. <p>The majority of Members join only to receive a discount on Herbalife Nutrition products and do not participate in the business. In 2018, as a result, the typical Member did not receive earnings from Herbalife Nutrition.</p>								
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • There are no required purchases other than the initial membership kit also known as the Herbalife Nutrition Member Pack - Mini (\$72.10) or Herbalife Nutrition Member Pack (\$129.50). • Members enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife Nutrition business by working part-time and selling to people they know or people they meet as a way to make a little extra money. • There are no guarantees that you will earn money. Like all business people, some Members will succeed, while some will not. • Building a successful Herbalife Nutrition business takes skill, hard work, and time. 								
<p>How can I earn money?</p>	<p>You can earn money by selling Herbalife Nutrition products that you buy at a discount. Your initial discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of 50%. For example, the initial discount on Formula 1, Herbalife Nutrition's best-selling product is shown on the right:</p> <div data-bbox="1045 848 1422 1024" style="border: 1px solid black; padding: 5px; margin: 10px 0;">  <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Suggested Retail price</td> <td style="text-align: right; padding: 2px;">\$49.90</td> </tr> <tr> <td style="padding: 2px;">Member price</td> <td style="text-align: right; padding: 2px;">- \$38.03</td> </tr> <tr> <td colspan="2" style="padding: 2px;"><i>(with initial discount before shipping and tax)</i></td> </tr> <tr> <td style="border-top: 1px solid black; padding: 2px;">Potential profit</td> <td style="text-align: right; border-top: 1px solid black; padding: 2px;">\$11.88</td> </tr> </table> </div> <ul style="list-style-type: none"> • If you buy at this initial discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes, you would make \$118.75 before expenses. • You can also earn money from the sales of people you sponsor. • You cannot earn money by only recruiting or only sponsoring someone. 	Suggested Retail price	\$49.90	Member price	- \$38.03	<i>(with initial discount before shipping and tax)</i>		Potential profit	\$11.88
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<p>In addition to retail earnings, how much could I earn from sales by members I sponsor?</p>	<p>In addition to any retail profit, of those Members with at least 1 (one) complete year of tenure (17% or 1,864) who received earnings from Herbalife Nutrition on sales by Members they sponsored, before expenses:</p> <table border="1" style="width: 100%; text-align: center; margin: 10px 0;"> <tr> <td style="background-color: #008000; color: white; padding: 5px;">Members 1 Year + (1,864)</td> </tr> <tr> <td style="background-color: #008000; color: white; padding: 5px;">50% (about 932) earned more than 408</td> </tr> <tr> <td style="background-color: #008000; color: white; padding: 5px;">Top 10% (about 187) earned more than 5,828</td> </tr> <tr> <td style="background-color: #008000; color: white; padding: 5px;">Top 1% (about 19) earned more than 126,138</td> </tr> </table> <p>In 2018, the Top 1% earned between 126,138 and over 1.2 m, and spent between 5 and 36 years in Herbalife with an average of 22 years.</p>	Members 1 Year + (1,864)	50% (about 932) earned more than 408	Top 10% (about 187) earned more than 5,828	Top 1% (about 19) earned more than 126,138				
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<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • You can cancel your membership at any time. If you are in your first year, you can cancel and receive a full refund of your Herbalife Member Pack. • If you cancel your membership, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping. • Please contact 866-622-1222 for more information. 								