


What should I know about HERBALIFE Distributorship?

<p>How can I participate?</p>	<p>As an Herbalife Distributor, you can participate in three ways:</p> <ul style="list-style-type: none"> • You can buy products at a discount for your own or household use. • You can sell products to make a retail profit. • You can recruit others who want to consume or sell the products. <p>The majority of Distributors join simply to receive a discount on Herbalife® products. As a result, nearly 86% of U.S. Distributorship (399,673) did not receive any earnings from Herbalife.</p>						
<p>How can I earn money?</p>	<ul style="list-style-type: none"> • You can earn money by selling Herbalife® products that you buy at a discount. • You can earn money by sponsoring someone who either sells Herbalife® products or purchases them at a discount for their own or household use. • You cannot earn money simply for recruiting or sponsoring someone. 						
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • Distributors enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife business by selling part-time to their friends and family as a way to make a little extra money. • Building a successful Herbalife business takes hard work and time. • Like all businesses, some Distributors will succeed, while some will not. • You have no required purchases other than the initial Distributorship kit also known as the International Business Pack (approximately (USD) 94). 						
<p>How much could I earn if I sell Herbalife products?</p>	<ul style="list-style-type: none"> • Distributors are eligible to buy Herbalife® products at a discount. Starting out, your discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of 50%. For example the initial discount on Formula 1, Herbalife's best-selling product is shown below: <div style="display: flex; align-items: center; justify-content: center;">  <table border="1" data-bbox="927 961 1474 1150" style="border-collapse: collapse;"> <tr> <td>Suggested Retail price</td> <td style="text-align: right;">(USD) 39.90</td> </tr> <tr> <td>Distributor price <i>(with 25% discount and before shipping and tax)</i></td> <td style="text-align: right;">(USD) 30.40</td> </tr> <tr> <td>Potential profit</td> <td style="text-align: right;">(USD) 9.50</td> </tr> </table> </div> <ul style="list-style-type: none"> • If you buy at this 25% discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes as most Distributors do, you would make (USD) 95 before expenses. 	Suggested Retail price	(USD) 39.90	Distributor price <i>(with 25% discount and before shipping and tax)</i>	(USD) 30.40	Potential profit	(USD) 9.50
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<p>In addition to retail earnings, how much could I earn from sales by Distributors I sponsor?</p>	<ul style="list-style-type: none"> • The majority of Distributors join simply to receive a discount on Herbalife® products. • Last year, 14% of U.S. Herbalife Independent Distributors (about 64,873) sponsored at least one person and earned from the sales of the Distributors they sponsored. • In addition to any retail profit, of those who received earnings from Herbalife, approximately: <ul style="list-style-type: none"> ○ 50% (about 32,437) made more than (USD) 370 in earnings – and the other half made less. ○ 10% (about 6,487) made more than (USD) 6,965 in earnings. ○ 1% (about 649) made more than (USD) 108,802 in earnings. Last year, the people who moved into the top 1% spent between 3 to 29 years in the business, averaging 10 years. 						
<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • Within your first year of Distributorship, you can receive a full refund of your International Business Pack. • If you have unopened products, you can return them within a year of the purchase date for a full refund and cancel your Distributorship. We even pay the return shipping costs. • Please contact 866-866-4744 for more information. 						